

Press Release

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MBA Group wins 3 year contract for DVLA envelopes

MBA Group's Envelope Division, based in Milton Keynes, has won the DVLA contract for the provision of standard and non-standard envelopes. The new framework contract went live in June 2009 and gives other government departments access to MBA's envelope production via a framework contract.

The annual contract value is expected to be between £1.35 - £1.5m p.a. and Bachar Aintaoui, Managing Director, is delighted. He commented "We have worked with DVLA since 1999 and have built bespoke systems to manage their contract. The team at Milton Keynes have developed a great relationship with the client and we consider it a prestigious contract".

DVLA went through a rigorous re-tendering exercise to ensure they had the best partner in terms of service delivery and competitive pricing. Once completed, MBA Group was identified as the clear winner.

The evaluation panel was impressed by the quality of the bid coupled with a clear and demonstrable understanding of the current technical requirements. The lead DVLA Manager noted, "While it is important for our supplier to understand our current needs it is equally important for them to understand the future aspirations of the agency".

MBA's Envelope Division produces a mix of standard and non-standard envelopes for a range of clients, either cut-sheet, flexo or overprint. The site has capacity to produce 5 million envelopes per day with sufficient storage for 'just-in-time' delivery requirements.

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Editors Notes

MBA were established in 1984. The company provides fully integrated print and mailing solutions for transactional and direct mail, from planning to finished product. Their principle site is in North London where they operate from a purpose built factory with 12,100 sq.m (135,000 sq.ft) of production capacity.

These facilities are supported by operations throughout the UK, including a disaster recovery site in Warrington, Cheshire and envelope production in Milton Keynes, Buckinghamshire.

The company holds ISO9001, ISO14001 and ISO27001 accreditations as well as FSC Certification and C&CCC (APACS) approval.

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